

QUOTE FASTER. WIN MORE CONTRACTS.

ProcessSpec is the CPQ platform built for small and mid-sized industrial manufacturers. Complex product rules, multi-level BOMs, and engineer-to-order workflows — automated.

73%

Faster Quote Turnaround

98%

BOM Accuracy Rate

4x

More Quotes Per Rep

3 Wks

Avg. Time to Go-Live

KEY FEATURES

● Visual Product Configurator

Guided selection interface that enforces your product rules — no invalid configurations, no spec errors.

● Automated BOM Generation

Every valid configuration instantly produces a complete, accurate bill of materials — zero manual entry.

● Real-Time Pricing Engine

Margin-aware pricing that accounts for material costs, labor, freight, and customer-specific discounts.

● Professional Quote Documents

Branded PDF quotes generated in seconds, ready to send directly from the platform.

● Approval Workflows

Route quotes through configurable approval chains before they go to customers.

● Quote Analytics Dashboard

Track win rates, turnaround times, and margin performance across your sales team.

● Distributor Portal

Give your distributor network self-service quoting access with full margin visibility controls. (Custom plan)

● ERP & CRM Integration

Connect ProcessSpec to your existing systems — Salesforce, HubSpot, SAP, and more. (Custom plan)

WHO IT'S FOR

Mid-Sized Industrial Manufacturers

10–500 employees, complex product catalogue

Multi-Product Line Operations

Up to 5 lines on Standard; unlimited on Custom

Distributor-Heavy Sales Models

Empower your channel without losing margin control

Engineer-to-Order Environments

Handle custom configs without pulling engineers into quotes

PRICING

STANDARD

\$699

/month · unlimited users

- ✓ Full platform access
- ✓ Up to 5 product lines
- ✓ Advanced pricing engine
- ✓ Approval workflows & analytics
- ✓ Priority support & training

CUSTOM

Custom

pricing · tailored to your operation

- ✓ Everything in Standard
- ✓ Unlimited product lines
- ✓ ERP & CRM integrations
- ✓ Distributor portal
- ✓ Dedicated success manager